



## GET THE FACTS!

### EauCool® versus other Filtration Units

The different choices for water cooler systems in the market today can seem overwhelming. There are many different suppliers in the market offering flat tops (water dispensers with no bottle), but only EauCool® offers point-of-use water coolers with the bottle on top. Of these, EauCool® is the only supplier that offers purified filtered water, as opposed to water processed by reverse osmosis. While you are making your decision, keep these points in mind:

1. **Service:** At EauCool® we service your water cooler every 3 months automatically. Our service program is a full maintenance package including sterilization of the reservoir, bottle, filter housings and taps, exterior cleaning of the cooler and drip tray, system test and replacement of the processing system. EauCool® sets the standard for service in the water cooler industry, and no other water cooler company has been able to match this level of service. EauCool® is consistent and professional in the level of service that we deliver to you. Sterilization of coolers containing water processed by reverse osmosis requires about 9 hours to properly complete. Our filtration system allows us to perform this in about 30 minutes.
2. **Contracts:** At EauCool® we have a 60 day notice, no long-term, contract. Our service is our contract; if we do not keep our promises, you can boot us out! Many other water system companies lock you into a 3-5 year contract.
3. **Extra Charges:** EauCool® charges a flat rate, which includes everything except taxes. Installation, unlimited relocations, unlimited service calls, the cleaning and maintenance program, unlimited mineral rich water, filter changes, and equipment upgrades are all included in the flat rate. Most flat top companies have extra charges for these features.
4. **The air filter:** After years of research, EauCool® has found a way to get around this. We put the air filter on top of the bottle! Now your water is pure 100% of the time. Because of the flat top design, the air must filter through the water in the holding tank, and as a result, the water becomes contaminated with airborne bacteria and dust every time you pour yourself a glass.
5. **Reputation:** EauCool® Canada has been in business since 1990. Few of our competitors can match this track record.
6. **References:** Some of our "Partners in Water" include the Edmonton Airports, PCL, Stantec, Finning, ATCO and CN. These companies have been enjoying the great taste of EauCool® for many years. In fact our first customer Canada Life is still our customer today!
7. **Renting vs. buying:** When you rent with EauCool® we reduce your risk. You don't have to worry if your cooler breaks or a part becomes obsolete. We are always available to service your cooler for you. Furthermore, if after a few months you decide that you don't like us, just boot us out!
8. **Processing System:** EauCool® is the only point-of-use water cooler with the bottle on the top that uses filtration to process the water. Other point-of-use water companies in the market may use reverse osmosis. Reverse osmosis (RO) eliminates all the essential elements out of the water. This means that RO water has a different taste than mineral-rich water. Reverse osmosis is also not environmentally friendly. For every bottle of water that is processed by reverse osmosis, you must waste 5-6 bottles of water down the drain! EauCool®'s processing system does not waste any water at all.
9. **The bottle:** People like the bottle on the top. Usually, they won't even notice that you've switched from delivered bottled water to a point of use system.

***EauCool® Nobody Makes Water Taste Better***

Email: [info@eaucool.com](mailto:info@eaucool.com)

[www.eaucool.com](http://www.eaucool.com)

... purity and freshness - bottled before your eyes ®



10. **Visibility:** With EauCool® you can see what you're drinking! Algae tends to grow in flat tops, and you would never know it because you can't see it.
11. **Going Green:** With the processing system on site, the carbon footprint for water is reduced. The EauCool® process reduces fuel for transport, demand for heated storage and manufacturing of extra bottles. Using the EauCool® self-filling cooler helps reduce 600 tonnes of greenhouse emissions.

EauCool® provides a top-of-the-line water processing system, with servicing that is unmatched by any other water company. Look no further for a no-hassle, no-risk partnership with a bottled water supplier. Flat top systems may provide short term savings, but the quality of service pales in comparison to EauCool®. I hope you will agree that the monthly rate you pay with EauCool® is a fair rate for the value you receive. For EauCool® to charge anything less, we would have to provide you with a lower quality product or less service. We are not willing to sacrifice quality or service to you.

**To help you make a more informed decision, here are some questions to ask water suppliers who call you:**

1. Ask them what they use to sterilize their equipment. If they say they don't know, then this is because they don't use a sterilizer. Sterilizing is very important to prevent the growth of bacteria in your cooler. **Sanitizing a cooler is not sterilizing. Don't be fooled.**
2. Ask them to tell you exactly how they sterilize, and how long it takes. If it takes less than 30 minutes then it is either not being sterilized or they are not doing it properly. They might wipe down the interior of the cooler, but this is not the same thing as a full sterilization. Sterilization is essential to **prevent** bacteria growth and is the service we provide. It keeps the water's crisp clean taste.
3. Ask them if they lock you into a contract. EauCool® has no long-term contracts.
4. Ask them if they charge for hook-up & filter changes. EauCool® has no extra charges.
5. Ask them what the micron rating of their processing system is. You should not have anything with a number larger than ½ micron rating or the processing system will not be able to eliminate cryptosporidium or giardia from the water.
6. Ask them how long they have been in business. EauCool® has been in business for 20 years.

These answers to these questions should help make your decision easier.

Your Partner in Water,

EauCool

***EauCool® Nobody Makes Water Taste Better***

Email: [info@eaucool.com](mailto:info@eaucool.com)

[www.eaucool.com](http://www.eaucool.com)

**... purity and freshness - bottled before your eyes ®**